



Pendapatan dan Laba MTDL Kompak Naik di Semester 1 2026

Mantapkan Langkah Menjadi Perusahaan TIK Terbesar di Indonesia

Jakarta, 29 Juli 2026 — Perusahaan penyedia jasa konsultasi dan solusi terpadu serta distribusi produk Teknologi Informasi dan Komunikasi (TIK) terkemuka di Tanah Air, **PT Metrodata Electronics Tbk (MTDL)** sukses mencatatkan kenaikan laba dan pendapatan pada semester pertama tahun ini.

Perseroan mencatatkan pendapatan sebesar Rp13,6 triliun pada semester pertama 2026, meningkat 16,7% YoY. Pada periode yang sama tahun 2025, pendapatan MTDL tercatat sebesar Rp11,7 triliun. Pendapatan tersebut mengantarkan Perseroan pada perolehan laba sebesar Rp313,7 miliar, naik 6,6% YoY. Dimana pada semester pertama tahun 2025, laba Perseroan tercatat sebesar Rp294,3 miliar.

Presiden Direktur MTDL, Susanto Djaja mengatakan, "Perseroan tetap membukukan pertumbuhan laba bersih di tengah ketatnya persaingan pasar dan pengetatan belanja TIK oleh pelanggan. Meskipun penjualan berhasil tumbuh dua digit, kedua faktor tersebut menyebabkan pertumbuhan laba bersih tercatat pada level satu digit,"

Hingga saat ini Unit Bisnis Distribusi masih menjadi kontributor utama pendapatan dengan perolehan sebesar Rp 10,5 triliun, atau 76% dari total pendapatan Perseroan. Dengan perolehan tersebut, pendapatan Unit Bisnis Distribusi kali ini tumbuh 22,0% YoY. Pertumbuhan pendapatan terutama ditopang oleh peningkatan penjualan *Smartphone* serta *PC & Notebook*.

Sementara itu, Unit Bisnis Solusi dan Konsultasi mencatatkan pendapatan sebesar Rp 3,4 triliun. Segmen ini terus menunjukkan kualitas pendapatan yang semakin kuat, tercermin dari kontribusi pendapatan berulang (recurring revenue) yang mencapai 57,5% hingga semester I-2026, dibandingkan 41,1% pada periode yang

MTDL's Revenue and Profit Increased in the First Half of 2026

Taking Firm Steps to Become the Largest ICT Company in Indonesia

Jakarta, July 29 2026 — **PT Metrodata Electronics Tbk (MTDL)**, a leading provider of integrated consulting and solutions services, as well as distribution of Information and Communication Technology (ICT) products in Indonesia, successfully recorded an increase in profit and revenue in the first half of this year.

The Company recorded revenue of IDR 13.6 trillion in the first half of 2026, a 16.7% year-on-year increase. In the same period in 2025, MTDL's revenue was IDR 11.7 trillion. This revenue led to a profit of IDR 313.7 billion, a 6.6% year-on-year increase. In the first half of 2025, the Company's profit was IDR 294.3 billion.

MTDL President Director, Susanto Djaja stated, "The Company continued to deliver net profit growth despite intense market competition and tighter customer spending on information and communication technology (ICT). While the Company successfully achieved double-digit sales growth, these market conditions limited net profit growth to the single-digit range,"

The Distribution Business Unit remains the primary revenue contributor, generating IDR 10.5 trillion, or 76% of the Company's total revenue. With these gains, the Distribution Business Unit's revenue grew 22.0% YoY. Company's revenue growth was primarily driven by stronger sales of Smartphones and PCs & Notebooks.

Meanwhile, the Solutions and Consulting Business Unit recorded revenue of IDR3.4 trillion. The segment continued to strengthen the quality of its revenue, as reflected by recurring revenue, which accounted for 57.5% of total revenue in the first half of 2026, compared with 41.1% in the same period of 2025. This growth was primarily driven



sama tahun 2025. Pertumbuhan tersebut terutama didorong oleh layanan *Cloud, Business Application*, dan *Digital Business Platform*.

"Patut disyukuri bahwa order booking yang diterima Perseroan, khususnya dari proyek-proyek berulang (*recurring projects*), juga terus menunjukkan pertumbuhan," tambah Susanto.

Dengan kinerja positif yang terus diraih secara berkelanjutan ini, MTDL semakin optimis memantapkan langkah menjadi Perusahaan TIK terbesar di Indonesia. Untuk itu, Perseroan akan meningkatkan fokus pada perluasan portofolio, pendalaman interaksi dengan pelanggan, dan penguatan bisnis yang menghasilkan pendapatan berulang.

Pada Unit Bisnis Solusi dan Konsultasi Digital, MTDL fokus memperkuat bisnis solusi serta memperluas kolaborasi dengan prinsipal baru. Di sisi lain, Unit Bisnis Distribusi Digital akan mengoptimalkan portofolio produk dan solusi yang dimiliki guna memperkuat kinerja.

Tentang PT Metrodata Electronics Tbk:

PT Metrodata Electronics Tbk ("Perseroan") perusahaan publik yang sahamnya tercatat di Bursa Efek Indonesia sejak tahun 1990 (IDX: MTDL) merupakan penyedia jasa solusi dan konsultasi, serta distribusi produk dan layanan Teknologi Informasi dan Komunikasi (TIK) dan Digital terkemuka di Indonesia yang bermitra dengan perusahaan-perusahaan TIK kelas dunia.

Perseroan pada saat ini memiliki bisnis utama, yaitu **Bisnis Distribusi Digital** (*Providing World-Class ICT Hardware and Software*) yang menangani bidang usaha distribusi kepada *dealer* dan perusahaan solusi TIK termasuk menjalankan bisnis *e-commerce*. Jaringan distribusinya ada di lebih dari 330 kota di Indonesia dan memiliki lebih dari 6.000 *channel partner* dan lebih dari 100 *brand* produk dan jasa TI kelas dunia.

Bisnis Utama lainnya yaitu **Solusi & Konsultasi Digital** (*Digital Solution Provider to Help Companies Achieving Digital Transformation*),

by the Cloud Services, Business Applications, and Digital Business Platform offerings.

"We are also pleased to see that the Company's order bookings, particularly from recurring projects, have continued to grow," Susanto added.

With this continued positive performance, MTDL is increasingly optimistic in strengthening its position and advancing toward its goal of becoming the largest ICT company in Indonesia. To this end, the Company will increase its focus on expanding its portfolio, deepening customer engagement, and strengthening businesses that generate recurring revenue.

In its Digital Solutions and Consulting business, MTDL is focused on strengthening its solutions business while expanding collaborations with new principals. Meanwhile, its Digital Distribution business will optimize its product and solutions portfolio to further enhance business performance.

About PT Metrodata Electronics Tbk

PT Metrodata Electronics Tbk ("the Company") a public listed company in Indonesian Stock Exchange since 1990 (IDX: MTDL) is a leading provider of solutions and consulting services, as well as the distribution of Information and Communication Technology (ICT) and Digital products and services in Indonesia. partnering with world-class ICT companies.

It currently has its main business which is **the Digital Distribution Business** (*Providing World-Class ICT Hardware and Software*) that handles distribution to the dealers and ICT solution companies as well as running an e-commerce business. The distribution network covers more than 330 cities across Indonesia and has more than 6,000 channel partners with more than 100 brands of world-class IT products and services.

Another main business is **the Digital Solutions and Consulting Business** (*Digital Solution Provider to Help Companies Achieving Digital Transformation*)



yang menyediakan solusi lengkap TIK berdasarkan 8 Pilar Solusi Digital Metrodata, yang terdiri dari *Cloud Services, Data & AI, Hybrid IT Infrastructure, Cybersecurity, Business Application, Digital Business Platform, Consulting & Advisory Services*, dan *Managed Services* untuk mendukung transformasi bisnis digital.

provides complete ICT solutions based Metrodata's 8 pillars of Digital Solution, consisting of *Cloud Services, Data & AI, Hybrid IT Infrastructure, Cybersecurity, Business Application, Digital Business Platform, Consulting & Advisory Services*, and *Managed Services* to support digital business transformation.

Untuk informasi lebih lanjut, silahkan menghubungi:

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